

UNAUDITED SUPPLEMENTARY FINANCIAL INFORMATION

for the year ended 31 December 2001

The unaudited supplementary financial information regarding risk management and other financial information disclosed pursuant to the Supervisory Policy Manual FD-1 “Financial Disclosure By Locally Incorporated Authorised Institutions” issued by the Hong Kong Monetary Authority in November 2001 is as follows:

1. RISK MANAGEMENT

The Group has established policies, procedures, and controls for measuring, monitoring and controlling risks arising from the banking and related financial services business. These policies, procedures, and controls are implemented by various committees and departments of the Group and are regularly reviewed by the Board of Directors. The internal auditors also play an important role in the risk management process by performing regular, as well as sporadic compliance audits.

The management of assets and liabilities of the Group is conducted under the guidance of the Assets and Liabilities Management Committee (the “ALCO”). The ALCO comprises executive directors and senior managers representing major operations of the Group. It holds weekly meetings, and more frequent meetings when required, to review and direct the relevant policies, and to monitor the bank-wide positions. The day-to-day management of the liquidity risk, market risk, foreign exchange risk and interest rate risk, and the compliance with the ALCO policies are monitored by the Treasury and Accounts Department with the assistance of various qualitative and quantitative analyses.

(i) Capital management

The Group has adopted a policy of maintaining a strong capital base to support its business growth. Capital adequacy ratio has remained at over 20% for the past five financial years, well above the statutory minimum ratio of 8%.

(ii) Credit risk

Credit risk is the risk that a customer or counter-party may fail to meet a commitment when it falls due.

The Group’s lending policy sets out in detail the credit approval and monitoring mechanism, the loan classification system and provisioning policy, which is established in accordance with the requirements and provisions of the Banking Ordinance and the guidelines issued by the Hong Kong Monetary Authority.

Day-to-day credit management is performed by the Loans Committee with reference to the creditworthiness, and concentration risk of and the collateral pledged by the counterparties. Decisions made by the Loans Committee are reviewed regularly by the Executive Loans Committee comprising executive directors. Members of both the Executive Loans Committee and the Loans Committee are appointed by the Board of Directors.

(iii) Liquidity risk

Liquidity risk is the risk that the Group is unable to meet its current obligations when they fall due.

The Group has laid down liquidity policy which is reviewed regularly by the Board of Directors, and the ALCO. This policy requires the Group to maintain a conservative level of liquid funds on a daily basis to ensure the availability of adequate liquid funds to meet all obligations, and the compliance with the statutory liquidity ratio requirement. The liquidity position is monitored through statutory liquidity ratio, loan-to-deposit ratio, maturity profile of assets and liabilities, and interbank transactions undertaken by the Group.

UNAUDITED SUPPLEMENTARY FINANCIAL INFORMATION

for the year ended 31 December 2001

1. RISK MANAGEMENT - continued

(iv) Market risk

Market risk is the risk of losses in assets, liabilities and off-balance sheet positions arising from movement in market rates and price.

Market risk arising from the trading book is considered immaterial, as the Group does not maintain significant positions of financial instruments leading to foreign exchange, interest rate, commodity and equity exposures. Structural foreign exchange exposure is explained further under (v) foreign exchange risk.

(v) Foreign exchange risk

The Group does not have any significant foreign exchange risk as foreign exchange dealing is minimal. Structural foreign exchange exposure arising from investments in foreign branches, subsidiaries and associate is accounted for in the reserves account. Day-to-day foreign exchange management is performed by the Treasury Department within approved limits.

(vi) Interest rate risk

Interest rate risk is the risk that the Group's position may be adversely affected by the change in market interest rate.

The Group does not carry interest rate positions on its trading book. Interest rate risk arises primarily from the timing differences in the re-pricing of interest-bearing assets, liabilities and commitments, and from positions of non-interest bearing balances. Interest rate risk is monitored by regular sensitivity analyses of the net re-pricing gap of assets and liabilities grouped with reference to their next contractual repricing date or maturity date.

(vii) Operational and legal risk

Operational risk is the risk of unexpected losses attributable to human error, systems failures, fraud, or inadequate internal controls and procedures.

Executive directors, department heads, in-house legal counsels, and internal auditors collaborate to manage operational and legal risks through proper human resources policies, delegation of authorities, segregation of duties, and timely and accurate management information. Senior management and the Audit Committee are accountable to the Board of Directors for maintaining a strong and disciplined control environment to provide reasonable assurance that the operational and legal risks are prudently managed.

A comprehensive contingency plan is available to ensure that key business functions continue and normal operations are restored effectively and efficiently in the event of business interruption.

(viii) Reputation risk

Reputation risk is the risk to earning or capital rising from negative public opinion.

Reputation risk is managed by ensuring proper and adequate communications and public relation efforts to foster the reputation of the Group. A risk management mechanism guided by the senior management including executive directors and senior managers has been established to manage the media exposure, handle customers' and other relevant parties' complaints and suggestions, and to ensure that new business activities and agents acting on our behalf do not jeopardise our reputation.

UNAUDITED SUPPLEMENTARY FINANCIAL INFORMATION

for the year ended 31 December 2001

2. SEGMENTAL INFORMATION

The information concerning geographical analysis has been classified by the location of the principal operations of the branches and subsidiary companies responsible for reporting the results or booking the assets.

	2001				
	Total	Profit	Total	Total	Total
	operating	before			
	income	taxation	HK\$'000	HK\$'000	liabilities and
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	commitments
					HK\$'000
Hong Kong	924,665	386,652	37,527,444	32,001,484	5,729,251
Asia Pacific (excluding Hong Kong)	11,595	1,530	1,198,415	995,324	45,548
America	16,915	6,163	737,371	670,440	22,032
Total	953,175	394,345	39,463,230	33,667,248	5,796,831

	2000				
	Total	Profit	Total	Total	Total
	operating	before			
	income	taxation	HK\$'000	HK\$'000	liabilities and
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	commitments
					HK\$'000
Hong Kong	1,085,922	536,429	37,550,456	31,979,816	5,667,300
Asia Pacific (excluding Hong Kong)	18,036	9,952	703,926	702,499	43,124
America	13,291	8,448	737,418	581,181	34,831
Total	1,117,249	554,829	38,991,800	33,263,496	5,745,255

UNAUDITED SUPPLEMENTARY FINANCIAL INFORMATION

for the year ended 31 December 2001

3. ADVANCES TO CUSTOMERS – BY INDUSTRY SECTORS

The Group's gross advances to customers (including advances booked in overseas branches and subsidiaries) are also analysed and reported by industry sectors according to the usage of the loans and/or the business activities of the borrowers as follows:

	2001 HK\$'000	2000 HK\$'000
Loans for use in Hong Kong		
Industrial, commercial and financial		
- Property development	772,242	782,009
- Property investment	3,510,885	2,986,053
- Financial concerns	1,397,976	1,095,849
- Stockbrokers	847,335	687,542
- Wholesale and retail trade	542,069	591,737
- Manufacturing	718,662	744,877
- Transport and transport equipment	257,578	243,506
- Others	3,287,069	3,954,668
Individuals		
- Loans for the purchase of flats in the Home Ownership Scheme and Private Sector Participation Scheme	986,409	708,515
- Loans for the purchase of other residential properties	3,092,503	3,426,491
- Credit card advances	75,727	51,840
- Others	952,653	883,495
	16,441,108	16,156,582
Trade finance	853,591	1,203,946
Loans for use outside Hong Kong	1,633,573	1,212,543
	18,928,272	18,573,071